



Excellence in Energy Management

Presenters

Terry Taylor, Facilities Supervisor

Terry taylor@gbsd.gresham.k12.or.us

Dave Cone, Assistant Facility Supervisor

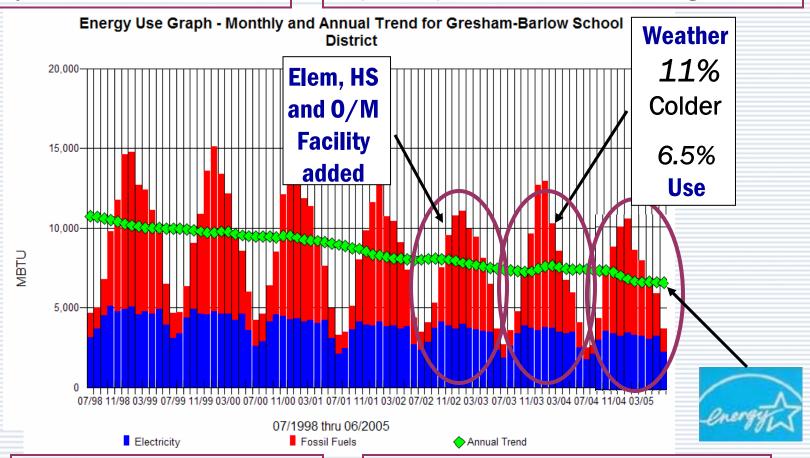
Dave_cone@gbsd.gresham.k12.or.us

503-667-6497

Energy Consumption Trend over the Last Seven Years

Energy Policy: Determines the Culture

<u>Capital Improvements</u>: Gresham High School

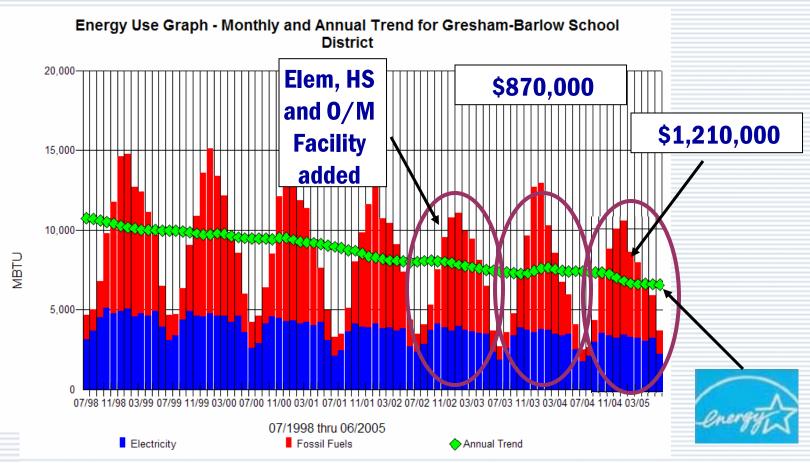




Operation of Schools:
Building Performance Plans
Incentive Program

Better Information Systems:
Direct Digital Control (DDC) Systems
Interval Data

Energy Consumption Trend over the Last Seven Years





\$4,300,000 Cost avoidance to date Currently we are at 46% with a goal of 50%

Gresham-Barlow Energy Management Culture

First in the Nation to Receive the EPA's Highest Award

Facilities Dept. Buy-In

- Director
- Technicians

Executive Buy-In

- School Board
- Administration
- Reporting

School / Site Buy-In

- Principal
- · Support Staff (Technical & PR)

Basic Energy / Utility Data

- Evaluation
- Response
- Feedback

Funding Sources

- Senate Bill 1149 (ETO)
- Oregon Dept. of Energy (BETC)
- Performance Contracting



Building Operation

- Understanding
- Controlling
- Designing

Leverage Technology

- DDC Pneumatic Controls
- 15-minute Interval Load Profiles
- · Performance Reports on the Web



Student Involvement

- · Use the building as a lab
- · Engage student leadership

School Ownership & Incentives

- · Reward the school/people
- · Make it the school's program





Funding Sources

- Senate Bill 1149 (ETO)
- Oregon Dept. of Energy (BETC)
- Performance Contracting





20% to 50% Cost Savings

New & Retro-Fit Equipment (lighting, HVAC, etc)

Building & Equip. Commissioning (refit and retrofit)

Behavior Opportunities (building operations and schedules)

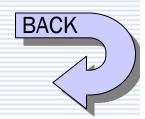
Billing Issues & Opportunities (rates and meter verification)

Historical Data with Production Units (weather, sqft, students)

Information Systems (Energy Accounting and Load Profiling)

Continuous Measurement & Verificatio





History

- Started in 1998/99
- Utility bills were just being not managed
- Common denominators for success
 - Data, incentives and student involvement
- Data entry and Data collections at O/M
- Data evaluation and comparison
- Action taken on all data and comparison issues
- Funding assistance for Capital issues
- Training and Indoctrination
- Institutionalized with Board Policy





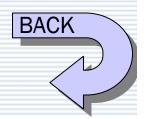
The Value of Managing Utility Costs

Resource Conservation Management (RCM) for Gresham-Barlow School District

Through effective RCM, the Gresham-Barlow School District avoided \$870,000 in utility costs for the 2003/2004 school year. This equates to approximately 17 teaching positions. This money has been diverted from paying utility companies so we can spend it on our primary mission: Educating students.

This school year (04/05) we are on track to exceed \$1,000,000 in savings







Executive Buy-In

- School Board
- Administration
- Reporting

Energy Conservation and Resource Conservation Policy

2003/2004

Gresham-Barlow

Energy Conservation and Resource Conservation Policy:

The district encourages and supports the prudent management of its energy resources and utility services, and believes that these should be managed with a focus on conservation as well as education. The district further believes that, to this end, it is the responsibility of each district employee and student to participate in energy and resource conservation whenever possible.

It is the responsibility of district administrators, by way of the direction of the superintendent's office, to implement, direct, monitor, evaluate and report district energy conservation efforts.



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Facilities Dept. Buy-In

- Director
- Technicians



Dave Cone, "Resource Conservation Manager"

Key Support People



Jim Mathews, HVAC Technician & DDC Specialist



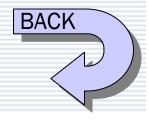
Suzanne Murphy, "Data Entry"



Jim Koehler, HVAC Technician



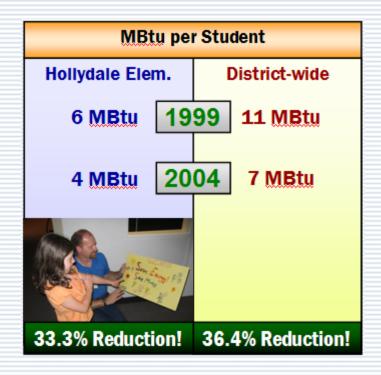
Successful RCM is all about the people and empowering them to be successful.





School / Site Buy-In

- Principal
- Support Staff (Technical & PR)





Rod Maynard, Head Custodian at Hollydale Elementary School works with students to save energy.

Site	kBtu/SqFt	Energy Cost/SqFt	Total Energy Cost
Gresham High School	86	\$1.05	\$252,966
Sam Barlow High School	65	\$0.82	\$236,284





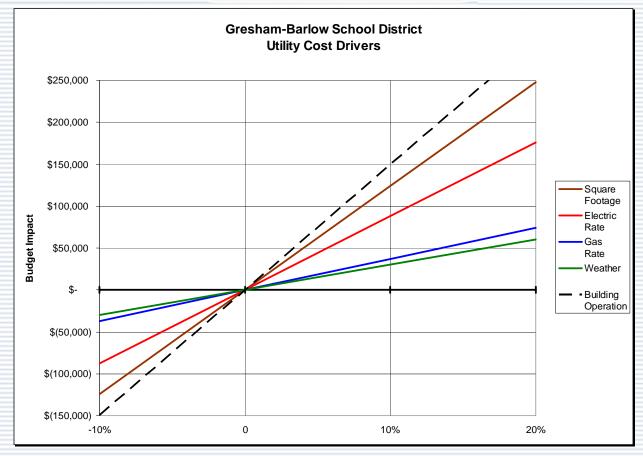


- Evaluation
- Response
- Feedback

Drivers we can't affect:

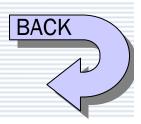
Square Footage, Utility Rates and Weather

Drivers we can affect:Building Operation





Example of Rate Impact			Average Cost/Therm per School Year								
			99/00	00/01	01/02	02/03	03/04	04/05			
Average Annual Cost/	\$0.516	\$0.551	\$0.673	\$0.858	\$0.818	\$0.834	\$0.955				
% Increase over Previous Year		21%	7%	22%	27%	-5%	2%	15%			
% Increase over Base	21%	30%	58%	102%	92%	96%	125%				
97-98 Base Year Cost/Therm											





- Evaluation
- ResponseFeedback

Elem. Schools	Apr-02	Apr-03 Apr-04	Apr.02	s Use (Ther Apr-03 Ap	r-04 Apr-0		Difference	2002 Costs		Net Due School			sham-Barlow nergy Cost C			,		
Deep Creek East Gresham East Orient	25,138 29,975 18,406	21,688 24,000 19,216 19,049 17,302 16,939	1,198	1,133 7	74 197. 88 178. 399 246	9 143.8	-14.32% -19.62% -19.63%	\$1,494.95 \$1,468.23 \$876.34	\$214.11 \$288.07 \$172.06	\$21.41	Flect	ricity Use (as Use (1			Tot
all ighland	55,275 49,514	52,414 50,080 55,034 44,121	139 1,435	91 8 623 6	19 187. 11 250.	9 179.7 .1 211.7	-4.36% -15.35%	\$1,976.00 \$2,946.08	\$85.23 \$452.34		Apr-02	Apr-03	Apr-04	Apr-02	Apr-03	Apr-04	t Students	Energy O /Stud
ogan Cedars ollydale elly Creek	55,011 35,341	27,247 25,707 43,956 48,218 35,309 36,034	129 1,214	72	33 201 6 157 05 240	2 170.1	-24.91% 8.21% -15.50%	\$2,087.62 \$2,518.02 \$1,949.12	\$520.09 (\$206.63 \$302.04	Elem. Schools							4 1,823 0 1,740 1 844	\$133 \$124 \$108
orth Gresham owell Valley	34,282 41,440	28,541 29,631 31,448 32,442	965 896	840 5	33 196 77 191	3 168.4	-15.42% -11.97%	\$1,926.14 \$1,784.21	\$316.29 \$213.58	Deep Creek	25,138	21,688	24,000	1,129	1,236	874	8 734 8 643 8 489	\$123 \$130
st Gresham ar Creek	18,001 85,074	18,135 14,276 74,845 77,442	1,890	1,693 1,	042 231. 057 412		-10.22%	\$848.76 \$10.013.66	\$287.08	East Gresham	29,975	19,216	19,049	1,198	1,133	788	5 489 5 479 4 481	\$10 \$10 \$10
nascus don Russell	32,428 84,658	29.888 33,634 82,507 77,691		1,205 1. 2,826 1.	219 222 266 564	5 236.6 .1 391.7	6.34%	\$1,461.36 \$5,954.94	(\$92.61 \$1,823.0	East Orient	18,406	17,302	16,939	2,172	1,870	1,399	4 459 1 361	\$10 \$12 \$8
der McCarty st Orient	66,358 32,472	61,806 63,876 33,021 29,024		2,267 1, 2,511 7	437. 47 363.		-14.17% -52.21%	\$3,439.76 \$1,191.05	\$487.46 \$621.89	Hall	55,275	52,414	50,080	139	91	89	3 510 3 478 8 490	\$7 \$7
low High sham High	158,528	195,478 149,650 127,969 135,381		10,669 11.		1.5 1567.3		\$32,191.66 \$9,462.02	(\$401.51	Highland	49,514	55,034	44,121	1,435	623	611	9 434 8 465	\$8 \$7
ingwater es aded areas	na denote least u	14,793 15,131 sage of 3 years rep	10000	535 5	01 104	105.2	1.15%	\$1,402.90	(516.19	Hogan Cedars	na	27,247	25,707	na	1081	633	1 360 1 376 5 378	59 58 57
	delibie reast b	ange of 5 years rep				School	ol Dist	rict		Hollydale	55,011	43,956	48,218	129	72	56	2 139 5 11.682	S14 S10
		Ene	rgy Us)4	Kelly Creek	35,341	35,309	36,034	1,214	1,202	805	11,502	***
	Electricity (KWh)	%	Demand	9		al Gas	%	Total Energy (MBtu	y	North Gresham	34,282	28,541	29,631	965	994	633		
	1,118,663 786,412	- 9.7 - 13.1	(kW) 4,774 4,648	- 11.2 - 12.8	2 3	erms) 15,791 16,397	+ 4.8 - 13.4	7,396.0 4,323.0	0	Powell Valley	41,440	31,448	32,442	896	840	577		
otal	1,905,075	-11.1	4,774	- 11.2		2, 189	- 1.7	11,719.		West Gresham	18,001	18,135	14,276	1,890	1,693	1,042	Ob death	Energy
	609,237 781,653	-1.9 +7.6	4,415 4,328	+37		11,466 12,346	-3.6 +21.6	3,225.1 3,901.6									t Students 1,696	/Stu
	1,050,200	+7.6 -0.9 -2.4	4,328 4,766 4,831 4,398	- 8.6 - 5.7 - 6.4 - 9.7	3	15,358 13,753 66,830	+ 6.8 - 13.4 - 3.8	5,153. 7,401. 9,422.	2	Clear Creek	85,074	74,845	77,442	2,775	1,566	1,057	8 1,481 2 689 6 827	
	1,096,105 1,051,328 1,129,932	- 4.9 - 7.5 - 6.9	3,850 3,817	-161	7	0,542	-8.8 -17.0	10,641.1	3 -	Damascus	32,428	29,888	33,634	1,258	1,205	1,219	7 607 5 538	
	1,052,880 1,028,555 1,001,814	- 5.1 - 9.1 - 6.9	3,892 3,788 3,602	- 16.0 - 13.1 - 18.7	5	62, 185 68, 495 45, 628	- 10.0 - 11.4 - 16.3	9,845.1 9,358.1 7,981.1	9 -	Gordon Russell	84,658	82,507	77,691	1,597	2,826	1,266	9 381 4 550 5 372 0 439	
	984,180 663,782	- 12.0 - 15.6	4,003 3,977	- 16.1 - 14.4	1 2	9,984 13,303	- 16.2 - 18.9	6,356.4 3,595.1		Dexter McCarty	66,358	61,806	63,876	2,909	2,267	1,575	0 439 7 589 7 355	
Total	11,649,685	- 5.8	4,831	- 6.4		10,766	- 10.8	87,825.		West Orient	32,472	33,021	29,024	2,853	2,511	747	3 568 8 561	
	531,160 740,702 958,214	- 12.8 - 5.2 - 9.6	1,093 4,577 4,702	- 75.2 + 5.8 - 1.3	1	8,375 9,733 13,707	-27.0 21.2 -19.8 -3.8	2,649,1 3,500,1 4,640,1	6								1 403 3 479 6 412	
	1,100,850	- 6.7 - 4.2	4,730 4,546	+ 34	3	12,455 19,450	+ 4.6	7,001.6	6	Barlow High	216,021	195,478	149,650	16,744	11,976	8,063	A 0 A 0	
	1,018,230 1,073,078 1,044,151	- 3.1 - 5.0 - 1.8	3,520 3,503 3,605	- 8.6 - 8.2 - 7.4	9	11, 188 12, 697 14, 930	+ 29.3 + 30.8 + 4.4	12,593.1 12,931.1 10,056	7 +	Gresham High	158,528	127,969	135,381	13,758	10,669	11,053	2 10,944	
	980,437 951,657	- 4.7 - 5.0	3,815 4,163	+ 0.7	3	0,234 13,718	- 14.1 - 26.1	8,368. 6,618.	9	Springwater	na	14,793	16,131	na	536	501		
al	9,448,282	- 5.5	4,730	-21	45	6.487	+ 4.3	77.886.3	3	AL I								

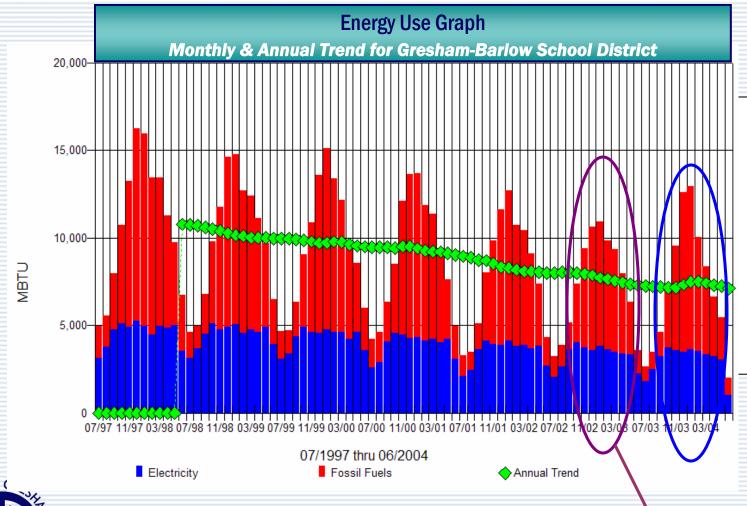


How we use the data for evaluation and response





- Evaluation
- Response
- Feedback



Weather

11%
Colder

6.5%

Use



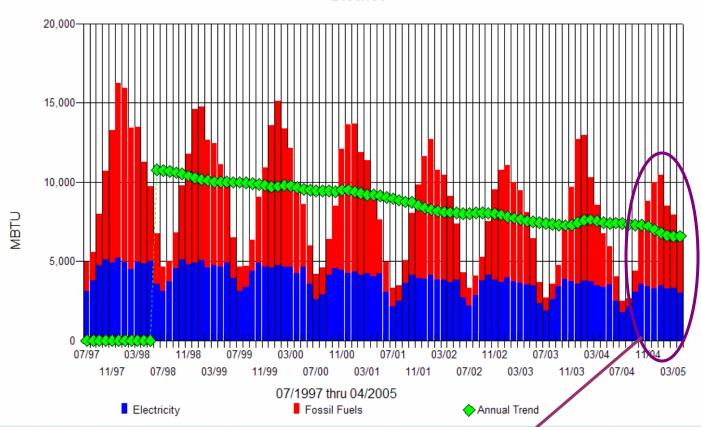
One new High School, one new Elementary School and the new O&M Facility came online.





- Evaluation
- Response
- Feedback







Performance for this School Year
July 2004 – April 2005





- Evaluation
- ResponseFeedback

	kBtu/SqFt/Year with Year Ending February							
School	98/99	99/00	00/01	01/02	02/03	03/04	04/05	
Sam Barlow High School	118	90	95	88	76	70	53	
Gresham High School	110	114	119	98	83	80	73	
Kelly Creek Elementary School	84	73	46	42	43	45	39	
Clear Creek Middle School	70	72	58	50	50	39	38	
Gordon Russell Middle School	67	69	59	52	44	45	37	
East Orient Elementary School	67	68	59	55	55	57	55	
Dexter McCarty Middle School	65	61	55	50	47	47	44	
Highland Elementary School	64	60	59	54	47	46	46	
Hall Elementary School	62	54	46	43	37	36	35	
North Gresham Elementary School	61	59	57	52	44	49	40	
Powell Valley Elementary School	56	48	44	42	37	36	31	
Deep Creek Elementary School	54	54	48	40	32	35	34	
West Gresham Elementary School	54	56	54	48	52	53	47	
West Orient Middle School	53	64	55	42	48	39	28	
Hollydale Elementary School	52	55	46	40	36	34	33	
East Gresham Elementary School	47	46	41	38	31	31	27	
Damascus Middle School	41	46	42	37	34	40	36	
Springwater Trail High School	N/A	N/A	N/A	N/A	N/A	53	50	
Hogan Cedars Elementary School	N/A	N/A	N/A	N/A	N/A	37	36	
Year End Total	73	69	66	58	52	52	45	
% Improvement over Previous Year		5%	4%	12%	10%	0%	13%	
% Improvement over Base Year	8%	13%	16%	27%	34%	34%	43%	



Year to Year Performance for the District using kBtu/SqFt/Year

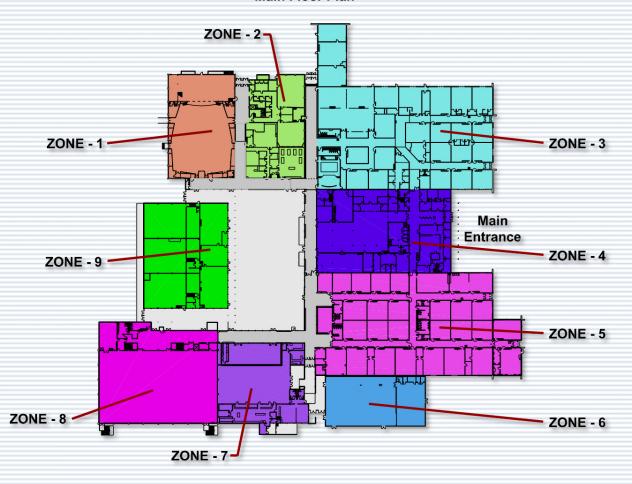




Building Operation

- Understanding
- Controlling
- Designing

HVAC Zone Guide Sam Barlow High School Main Floor Plan



Building Profile



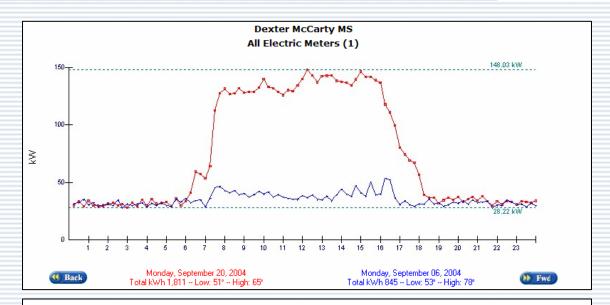




Leverage Technology

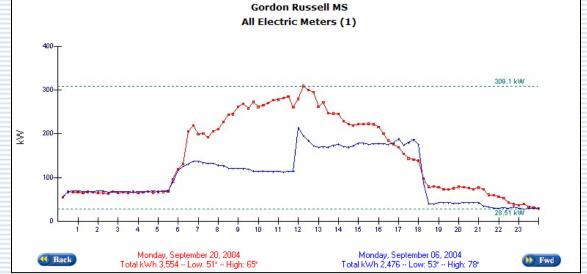
- DDC Pneumatic Controls
- 15-minute Interval Load Profiles
- Performance Reports on the Web

Holiday schedule operating properly:



Holiday schedule **NOT** operating properly:



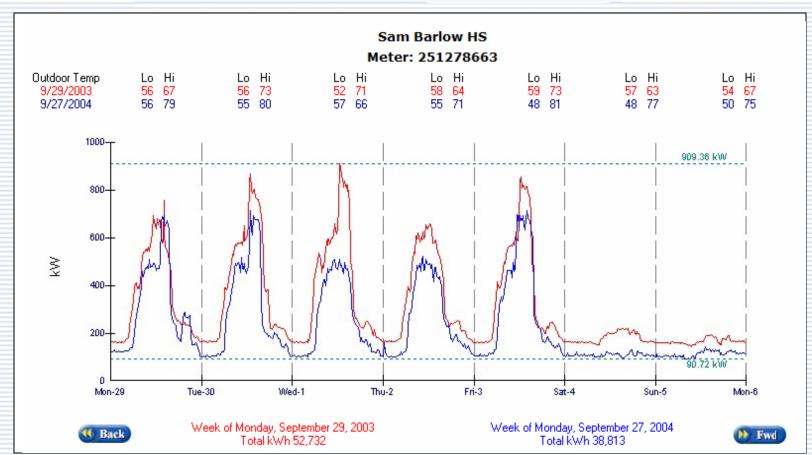






Building Operation

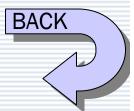
- Understanding
- Controlling
- Designing





Week of 9/29/03	Week of 9/27/04	Reduction kWh	\$/kWh	Weekly Savings
52,732	38,813	13,919	\$0.075	\$1,043.93

Note: Average daily "high" temperature was 10% higher in 2004 compared to 2003



Future Growth:

Providing information through the web

Year to Date

Budget Actual

\$14,702 \$12,355

March 2004

Budget Actual

\$2,786 \$2,361

Year End Projection

Actual

\$26,915

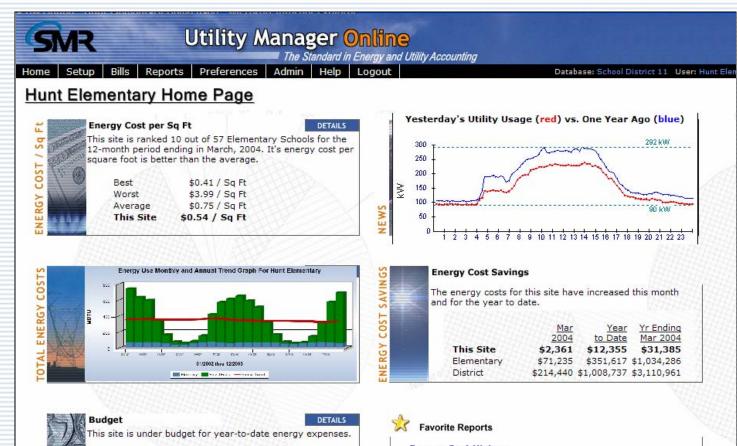
Budget

\$28,803



School Ownership & Incentives

- Reward the school/people
- Make it the school's program





Energy Cost History
Energy Use History
Energy Use and Cost History
Energy Use Statistics
Energy Use Change by Site
Energy Cost Change by Site

More Reports

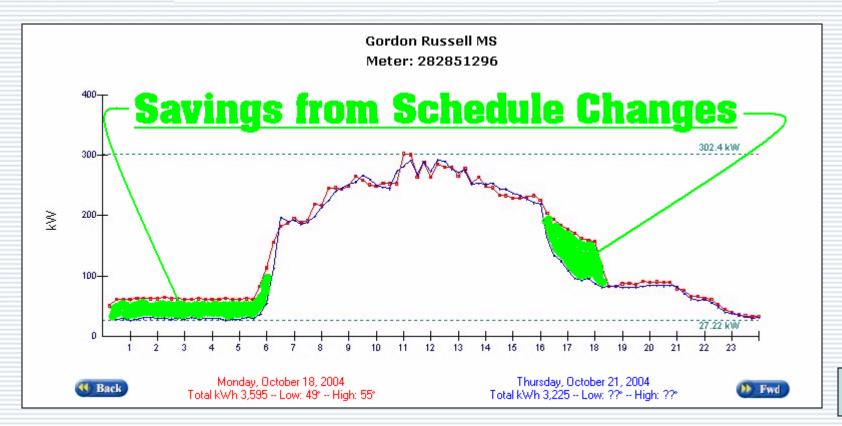
Incentive program





Leverage Technology

- DDC Pneumatic Controls
- 15-minute Interval Load Profiles
- Performance Reports on the Web



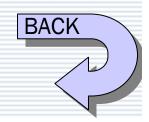
Holiday

Optimum Start (morning): 260 week-days a year (including Holidays) = 148/kWh/day

After School Shutdown: 190 school days a year = 227/kWh/day



Projected Savings = \$6,500/yr





Funding Sources

- Senate Bill 1149 (ETO)
- Oregon Dept. of Energy (BETC)
- Performance Contracting



Estimated at \$60,000,000 for all participating Districts

Gresham-Barlow receives 31,300,000 - 10 years

SB 1149



Estimated at \$15,300,000 for all participating Districts

Gresham-Barlow receives 🌠

BETC Passthrough



Estimated at \$75,300,000 for all participating Districts

Gresham-Barlow receives 372,779

Total FREE Dollars Available

Funding Steps



Projects: Gresham HS, East Orient ES, West Gresham ES





Funding Sources

- Senate Bill 1149 (ETO)
- Oregon Dept. of Energy (BETC)
- Performance Contracting

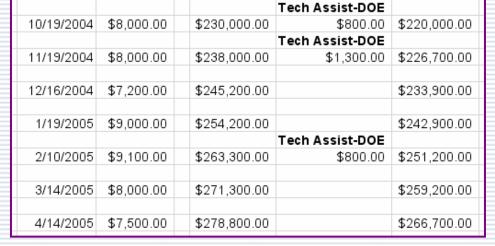
Senate Bill 1149:

GBSD funds appropriated and spent for energy efficiency upgrades

12/16/2004	\$13,793.84	\$468,081.00		\$306,609.75	
1/19/2005	\$17,191.55	\$485,272.55		\$323,801.29	
			Tech Assist-DOE		
2/10/2005	\$17,442.77	\$502,715.32	\$1,527.95	\$339,716.11	
			Energy Retro-fit		
3/14/2005	\$15,246.46	\$517,961.78	\$281,366.95	\$73,595.62	
4/14/2005	\$14,433.35	\$532,395.13		\$88,028.97	

Plus the additional 25.5% funding to Senate Bill 1149 provided through the Oregon Department of Energy's Business Energy Tax Credit (BETC) program

What is your District doing?



Example of a typical District's participation in this funding program:

- One High School
- Three Middle Schools
- Seven Elementary Schools







School Ownership & Incentives

- Reward the school/people
- Make it the school's program

Incentive Distribution	for Gresh	am-Barlow	Schools	2004/20	05
Total	Distribution = \$2	9,000			
Target Incentive Awards	Elementary	\$1,000			
	Middle	\$2,000			
	High	\$3,000			
Incentive Payout based on:	Participation	Performance	Effort	Total	
	40%	40%	20%	100%	

Participation, Performance, and Effort is applied to these major events for each school:

- Regular School Year Schedule
- Thanksgiving Break
- Winter Break
- Spring Break
- Summer Break









School Ownership & Incentives

- Reward the school/people
- Make it the school's program

My Portfolio: Gresham-Barlow School District

April 18, 2005 - 05:18:59 PM

Total Buildings: 19

						Current Annual	
					Baseline Annual Energy	Energy Intensity	
Facility Name	Baseline Period	Current Period	Baseline Rating	Current Rating	Intensity (kBtu/Sq. Ft.)	(kBtu/Sq. Ft.)	
Clear Creek Middle School	12/31/2000	2/28/2005	23	63	60.6	39	
Damascus Middle School	12/31/2000	2/28/2005	63	83	44.6	37.8	
Deep Creek Elementary School	12/31/2000	2/28/2005	51	86	48.2	34.8	
Dexter McCarty Middle School	12/31/2000	2/28/2005	33	58	55.2	45.6	
East Gresham Elementary School	12/31/2000	2/28/2005	66	95	41.3	27.9	
East Orient Elementary School	12/31/2000	2/28/2005	56	69	59.6	57	
Gordon Russell Middle School	12/31/2000	2/28/2005	26	75	57.5	37.9	
Gresham High School	7/31/2001	2/28/2005	1	30	96.1	75.9	
Hall Elementary School	12/31/2000	2/28/2005	18	48	46.3	35.8	
Highland Elementary School	12/31/2000	2/28/2005	17	48	59.1	47.3	
Hogan Cedars Elementary School	12/31/2000	2/28/2005	n/a	83	0	36.8	
Hollydale Elementary School	12/31/2000	2/28/2005	21	58	44.7	33.6	
Kelly Creek Elementary School	12/31/2000	2/28/2005	55	71	47.4	39.9	
North Gresham Elementary School	12/31/2000	2/28/2005	40	75	56.7	41.3	
Powell Valley Elementary School	12/31/2000	2/28/2005	48	82	44.1	32.4	
Sam Barlow High School	12/31/2000	2/28/2005	12	62	94.2	53	
Springwater Trail High School	2/28/2003	2/28/2005	61	45	44.5	51.8	
West Gresham Elementary School	12/31/2000	2/28/2005	66	79	54.6	48.8	
West Orient Middle School	5/31/2002	2/28/2005	2	90	43.4	29.2	
Group Total							



Working to achieve Energy Star Certification for all our schools





A Note For Teachers

Student Involvement

• Use the building as a lab

of

Saving Energy in Texas Schools...

• Engage student leadership



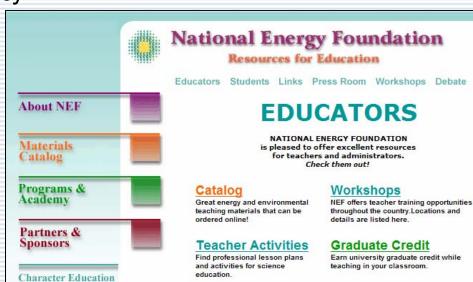


Expanding on our Success by leveraging proven programs



Rod Maynard, Head Custodian at Hollydale **Elementary School** works with students to save energy.

JC Penney







Results of the Comprehensive Solution

Executive Buy-In

Facilities Dept. Buy-In

- Director
- Technicians

- School Board
- Administration
- Reporting

School / Site Buy-In

- Principal
- Support Staff (Technical & PR)

Basic Energy / Utility Data

- Evaluation
- Response
- Feedback

Funding Sources

- Senate Bill 1149 (ETO)
- Oregon Dept. of Energy (BETC)
- Performance Contracting



50% Savings
\$1.1 million / year
22 teaching positions

Building Operation

- Understanding
- Controlling
- Designing

Leverage Technology

- DDC Pneumatic Controls
- 15-minute Interval Load Profiles
- Performance Reports on the Web

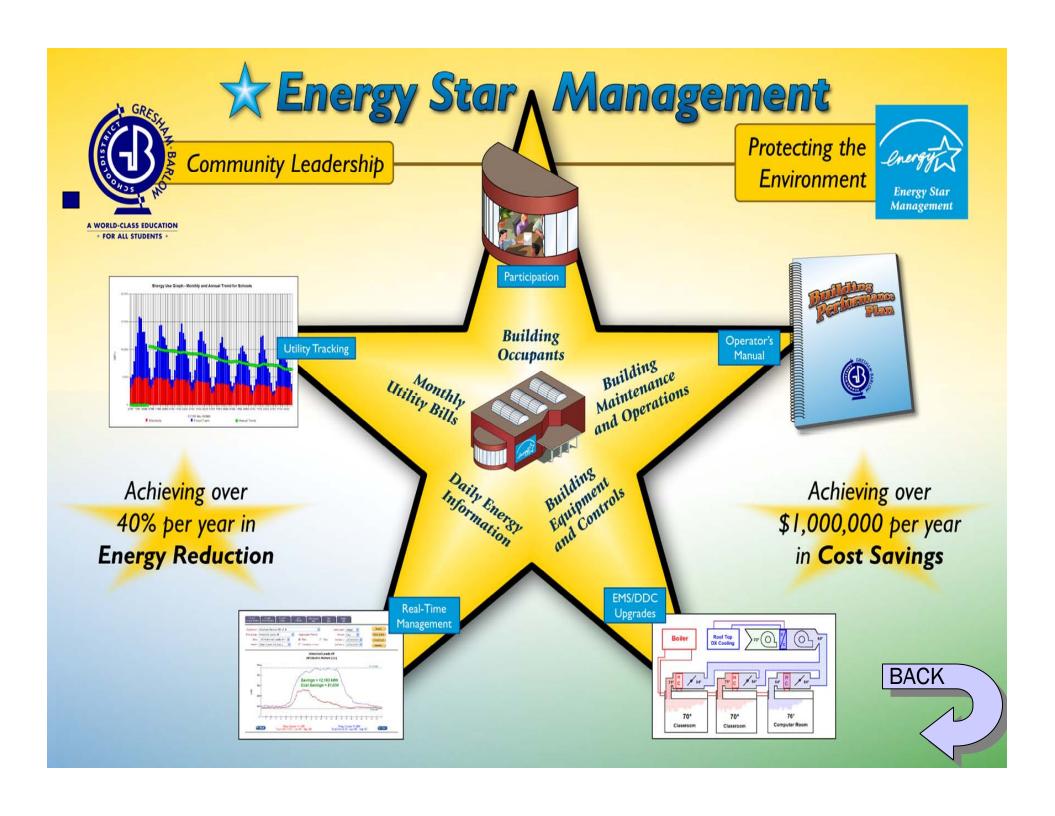


Student Involvement

- Use the building as a lab
- Engage student leadership

School Ownership & Incentives

- Reward the school/people
- Make it the school's program



Thank You!





Student Involvement

- Use the building as a lab
- Engage student leadership





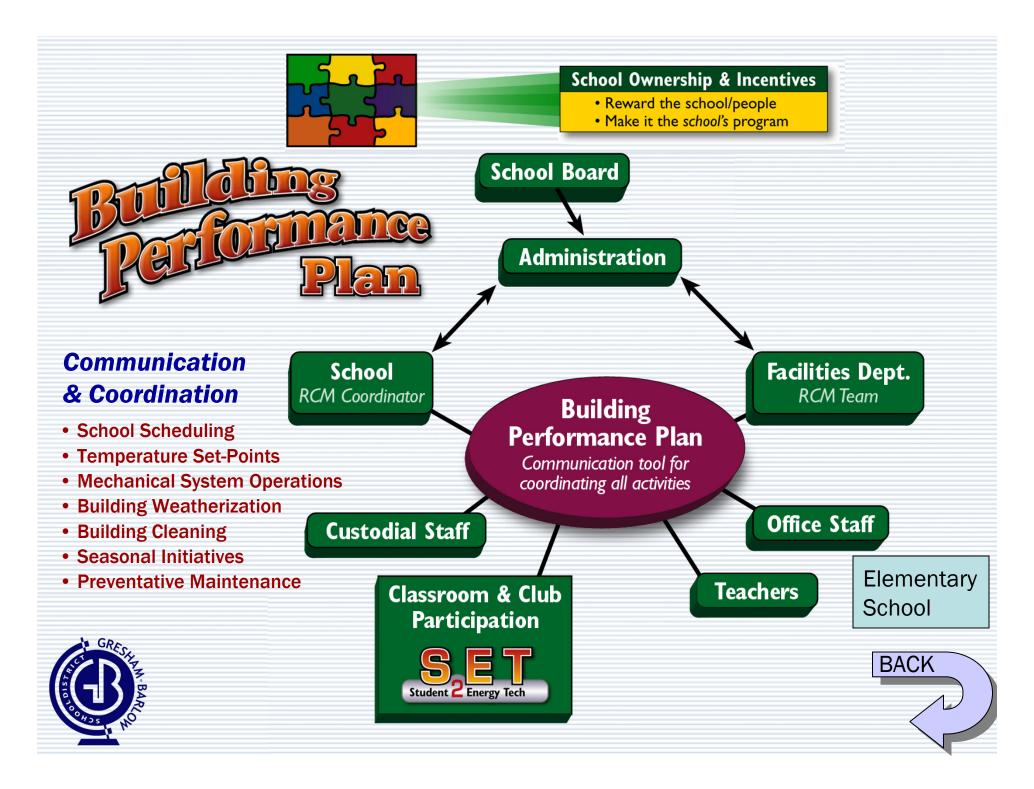
In partnership with the Center for Advanced Learning (CAL), the district is taking the first step in establishing a new program for students called **Student-to-Energy Tech**.



This program is all about getting the students, under teacher supervision, actively involved in the day-to-day management of the school's energy and water consumption through the active management of the Building Performance Plan.

BACK









Join us in building the first Energy Star Community in the nation. Energy Star is an international program focused on practicing energy efficiency in all aspects of life. Gresham-Barlow School District is the first organization in the nation to win the Energy Star Leader Award and is now recognized by the EPA as the most energy efficient organization in the country. Together, let's follow the leadership of our local school district and start saving money, protecting our environment, creating new jobs and establishing a new culture for our community that properly serves our children and becomes a model for our country.

Retain Jobs

Gresham-Barlow School District, the most energy efficient organization in the country, avoided \$1,123,000 in utility cost last year which is equivalent to 22 teaching positions.

Protect Our Environment

Energy Star Management
(ESM) is a management
practice that focuses on
the prudent use of basic
resources (electricity,
natural gas, water, wastewater, refuse, recycling) while
maintaining a positive and healthy
working environment BACK

Create Jobs

The Center for Advanced Learning (CAL High School) was created to align education with future business requirements.

Energy Star Management (ESM) fits perfectly into this model as students participate with professionals in delivering ESM to local businesses.

Educate Our Community

Education is the key to success and who better to educate our community than our local school district. ESM is all about practicing common sense and doing the right thing.

The EnergyTrust of Oregon and the Oregon Department of Energy provide generous financial incentives for participation.

Uniting a community to practice Energy Star Management.



Leadership in our Community



Oregon – Public Sector
Sherwood School District
Clackamas High School
OASBO
COSA

Oregon and Beyond

JC Penney – Northwest Stores

State of Texas







The Bottom-line Performance



kBtu per Square Foot Performance

School	98/99	99/00	00/01	01/02	02/03	03/04	04/05
Sam Barlow High School	118	90	95	88	76	70	53
Gresham High School	110	114	119	98	83	80	73
Kelly Creek Elementary School	84	73	46	42	43	45	39
Clear Creek Middle School	70	72	58	50	50	39	38
Gordon Russell Middle School	67	69	59	52	44	45	37
East Orient Elementary School	67	68	59	55	55	57	55
Dexter McCarty Middle School	65	61	55	50	47	47	44
Highland Elementary School	64	60	59	54	47	46	46
Hall Elementary School	62	54	46	43	37	36	35
North Gresham Elementary School	61	59	57	52	44	49	40
Powell Valley Elementary School	56	48	44	42	37	36	31
Deep Creek Elementary School	54	54	48	40	32	35	34
West Gresham Elementary School	54	56	54	48	52	53	47
West Orient Middle School	53	64	55	42	48	39	28
Hollydale Elementary School	52	55	46	40	36	34	33
East Gresham Elementary School	47	46	41	38	31	31	27
Damascus Middle School	41	46	42	37	34	40	36
Springwater Trail High School	N/A	N/A	N/A	N/A	N/A	53	50
Hogan Cedars Elementary School	N/A	N/A	N/A	N/A	N/A	37	36
Year End Total	73	69	66	58	52	52	45

Last Year (03/04) = \$870,000 (17 Teachers)

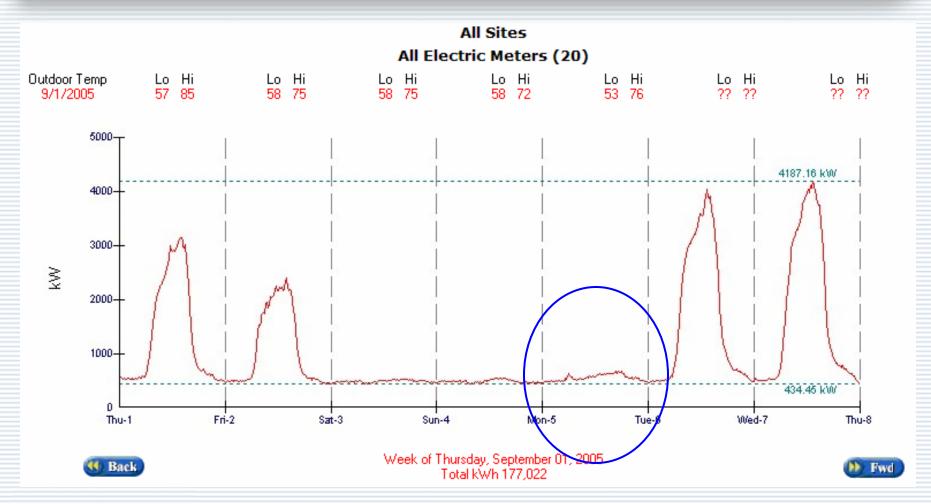
Community Impact



This Year (04/05) = \$1,120,000 (22 Teachers)



Better Information Systems: Interval Data





Labor Day Holiday -Excellent Performance

